



## Regional Sales Manager



### Overview

Launched in March 2022, evec's goal is to remove the barriers to EV ownership by providing the UK's most affordable smart electric vehicle charger. Evec is a brand with big growth goals but sustainability at its core. The business is experiencing rapid growth in the UK and will triple sales revenue in the next 3 years. Evec are looking for Regional Sales Managers in the following regions: South West, South East, and London.

Evec is part The For Everyone Group, a fast-growing, ambitious business with a specialised portfolio of brands and products spanning across multiple sectors.

Evec are looking for results-driven sales professionals with great communication skills, who can build up their own network and relationships in the EV industry.

### Key Responsibilities

- Responsible for leading sales in their region
- Secure new business opportunities by researching potential leads and attracting new customers
- Build a strong pipeline, ensuring both product & customer diversification are achieved
- Visit customers face to face on a regular basis
- Achieve monthly revenue targets set
- Input and maintain existing and potential customer data within the CRM system
- Develop good relationships with our customer service and logistics teams to ensure a well-rounded customer experience from sale to delivery
- Manage a high volume of leads and customer accounts at any one time

- Stay updated on industry trends, competitor activities and customer preferences to adapt our offerings accordingly

### Requirements

- Minimum 2 years' experience in sales with a proven track record
- Experience working with either: wholesalers; housing developers; car dealerships; or experience in commercial fleet management.
- Experience working in the EV industry is preferred but not essential
- Confident with customer presentations and demonstrations
- Self-motivated and driven to achieve and exceed targets set

### Details

- Competitive salary + attractive commission structure
- Virtual role, full time, Monday-Friday
- 25 Days Holiday + Bank Holidays + 1 day additional per year of employment up to 25 days (3 days to be kept for Company closure in December)
- Quarterly sales conferences & regular team events at evec's HQ in Manchester

### Role reports to

Managing Director, Tom Bloor



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